



# Buy-to-Let Product Guide

February 2022





# The West One Way

At West One Buy-to-Let our aim is to provide lending solutions for first time landlords through to professional landlords who may be looking to find a new home for their property portfolio or help it grow further.

Whether applying through personal names or through a limited company, our key commitment is to provide a quality service to our intermediary partners supported by our comprehensive product range, dedicated team of experts and online application portal.



Integrated product portfolio - consistency throughout the property finance lifecycle



A unique approach to credit risk



A personal approach - treating every customer and case individually



Advanced technology



Over 15 years of experience in specialist finance markets



A quick and easy application process with fast approval processes.

# Buy-to-Let

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# Contents

# Ranges available

#### Standard Range

Designed to finance houses, leasehold flats and maisonettes including new build properties through limited company SPV or personal names. Does not include HMO, MUFB, above or next to commercial, Expat or holiday lets

#### Specialist Range

Designed to finance more complex transactions such as houses, flats and maisonettes, above or next to commercial, includes; HMO, MUFB (including partial), Holiday Lets/
Short term lets and Expats through limited company SPV or personal names

#### **Credit Profiles**

W1	Clean credit
W2	Recent minor credit issues considered



# Why West One

We offer a wide range of Buy-to-Let mortgages to individuals, limited companies & LLPs. Our specialist underwriters don't use a credit score and assess each case on its own merit. We are happy to discuss cases upfront.

#### Reasons to use West One Buy-to-Lets

- Flexible approach towards portfolio landlords
- ✓ Portfolio lending up to £10m per borrower more than 20 applications or £3m lending by referral\*
- ✓ Leasehold Block exposure to 20 units with up to 100% exposure possible over 20 by referral\*\*
- No minimum income requirements
- Day one Limited Company cases with no rate loading
- Day one refinance
- Max LTV 80% up to £750k for purchase and remortgage cases
- Max age on application 80 up to 25 year term
- First Time Landlords HMO, MUFB and Holiday Lets No BTL or Holiday Let experience required
- Applications are not credit scored each case assessed on its merits
- Impaired credit considered
- ✓ Long Term Corporate Lets & DSS/Student Tenants
- Flats above Commercial Premises
- Multi-unit freehold buildings to 10 units (including partial blocks)
- Ex-Local Authority property
- Let to Buy and Consumer BTLs
- Ex-Pats, outside of EEA by referral
- Holiday Lets / Short term Lets
- HMO up to 10 beds. Over 6 beds and up to 10 beds by referral

<sup>\*\*</sup>Valuation Block discount may apply for units of 7 or more



<sup>\*</sup>Bespoke rates may apply

# Core Criteria



- Maximum loan size of £2 million available up to 75% on W1 standard range (loans above £1.5 million on referral only\*)
- Maximum loan size of £1.5 million to 75% on W1 Specialist range
- Maximum loan size of £1.5 million to 65% on W2 product range, £1 million above 65%
- Minimum loan size £50k
- Minimum property value £100k
- Applications accepted from UK individuals, SPV Limited Companies and LLP
- Fast track remortgage available to individuals and simple SPV's
- We can consider properties owned for less than 6 months, high rise flats over 5 storeys and ex-local authority flats (including deck access) by referral
- Lending Area: England and Wales
- Min age and max age: minimum age is 21 and max age is 80 at point of application
- Up to 80% LTV purchase or remortgage
- New Builds up to 75% LTV properties built or converted in the last 12 months
- ✓ No minimum income, earned income must be declared and sufficient to cover lifestyle
- Rental Calculation (Based on stressed rate of 5% or pay rate for 5 year Fixed plans) Basic rate taxpayers and Limited Companies/ LLPs 125% Higher and Additional Rate tax payers 140%
- ERC 5 Year Fixed: 5% / 4% / 3% / 2% / 1% 10% overpayment permitted on a lump sum basis per annum

\*Bespoke rates may apply

**Property Types Considered** 

Houses, flats, and maisonettes.

HMOs - Up to 10 Bedrooms (over 6 Beds by referral)

MUFBs - up to 10 units

**Borrower Types** 

**UK** Individuals

SPVs, Limited Companies & LLPs (SIC code must relate to property management, investment or development)

(Trading Companies not accepted)

Referrals considered

Properties owned for less than 6 months

High rise flats over 5 storevs

Ex-local authority flats

Deck access flats

Flats above commercial

7-10 Bed HMOs

Please note the above list is not exhaustive, refer to our full Criteria Guide for further information.

# Standard Range

## . . . .

#### Standard Range

Designed to finance houses, leasehold flats and maisonettes including new build properties through limited company SPV or personal names. Does not include HMO, MUFB, above or next to commercial, Expat or holiday lets

## First Charge

Products are also available as Consumer Buy-to-Let mortgages

Max LTV	65%	70%	75%	80%
Max Loan Size	Loans up to £2.000.000**	Loans up to £2.000.000**	Loans up to £2.000.000**	Loans up to £750,000
5 Year Fixed	3.49%	3.54%	3.59%	4.34%
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1% 10% overpayment permitted on a lump sum basis per annum			
Application Fee	£150			
Arrangement Fee	5 Year Fixed: 1.50% (80% product 2.00%)  Fee can be added above LTV subject to total loan not exceeding £2 million. Rent DSCR must cover loan and added fee.			
Rental Calculation (Based on pay rate for 5 year Fixed plans)	These calculations apply to standard property types available within this plan All LTVs - Basic rate taxpayers and Limited Companies/LLPs 125% All LTVs - Higher and Additional Rate tax payers 140%			

<sup>\*</sup>Subject to a BBR floor of 0.25%

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months

<sup>\*\*</sup>Loans above £1.5million to £2million by referral - Bespoke rates may apply

# Green Range

# W1

## First Charge

Products are also available as Consumer Buy-to-Let mortgages

#### Standard Range

Designed to finance houses, leasehold flats and maisonettes that have an EPC rating of A to C through limited company SPV or personal names. Does not include HMO, MUFB, above or next to commercial, expat, holiday lets or new build property. Properties converted in the last 12 months to meet EPC requirements are acceptable.

Max LTV	65%	70%	75%	
Max Loan Size	Loans up to £2.000.000**	Loans up to £2.000.000**	Loans up to £2.000.000**	
5 Year Fixed	3.44%	3.49%	3.54%	
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%	
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1% 10% overpayment permitted on a lump sum basis per annum			
Application Fee	£150			
5 Year Fixed: 1.50%  Arrangement Fee  Fee can be added above LTV subject to total loan not exceeding £1.5 million.  Rent DSCR must cover loan and added fee.				
No new build property - properties converted in the last 12 months to meet EPC requirements are acceptable.				

Rental Calculation	These calculations
(Based on pay rate for 5 year Fixed	All LTVs - Basic rate
plans)	All LTVs - Higher ar

These calculations apply to standard property types available within this plan All LTVs - Basic rate taxpayers and Limited Companies/LLPs 125% All LTVs - Higher and Additional Rate tax payers 140%

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months

<sup>\*</sup>Subject to a BBR floor of 0.25%

<sup>\*\*</sup>Loans above £1.5million to £2million by referral - Bespoke rates may apply



Max LTV	65%	70%	75%	
Max Loan Size	Loans up to £1,500,000	Loans up to £1,000,000	Loans up to £1,000,000	
5 Year Fixed	4.04%	4.14%	4.29%	
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%	
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1% 10% overpayment permitted on a lump sum basis per annum			
Application Fee	£150			
Arrangement Fee	5 Year Fixed: 1.50%  Fee can be added above LTV subject to total loan not exceeding £1.5 million. Rent DSCR must cover loan and added fee.			
Rental Calculation (Based on pay rate for 5 year Fixed plans)	All LTVs - Basic rate taxp	These calculations apply to standard property types available within this plan All LTVs - Basic rate taxpayers and Limited Companies/LLPs 125% All LTVs - Higher and Additional Rate tax payers 140%		

<sup>\*</sup>Subject to a BBR floor of 0.25%

## W2 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No unsatisfied defaults over £500 within the last 36 months	No unsatisfied CCJ's over £500 within the last 36 months	None in the last 24 months	Maximum status 1 on any account in 12 months (more than one instance permitted)	None in the last 72 months



# Specialist Range



## First Charge

Products are also available as Consumer Buy-to-Let mortgages

# such as houses, flats and maisonettes, above or next to commercial, includes; HMO, MUFB (including partial), through limited company SPV or personal names

Max LTV	65%	70%	75%	
Max Loan Size	Loans up to £1,500,000	Loans up to £1,500,000	Loans up to £1,500,000	
5 Year Fixed	3.64%	3.74%	3.79%	
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%	
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1% 10% overpayment permitted on a lump sum basis per annum			
Application Fee	£150			
5 Year Fixed: 2.00%  Arrangement Fee Fee can be added above LTV subject to total loan not exceeding £1.5 million. Rent DSCR must cover loan and added fee.				
HMO - Up to 6 bedrooms MUFB - Up to 6 units For properties above 6 beds/6 units please refer to our Large HMO/MUB product on page 15.				

Rental Calculation (Based on pay rate for 5 year Fixed plans) Rental Calculation - Excluding HMO & MUFBs Individual Basic Rate Taxpayer - 125% Limited Companies/LLPs - 125% Individual Higher and Additional Rate Taxpayers - 140% HMO and MUFB Individual Basic Rate Taxpayer – 135% Limited Companies/LLPs – 135% Individual Higher and Additional Rate Taxpayers – 140%

Specialist Range

Designed to finance more complex transactions

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months



<sup>\*</sup>Subject to a BBR floor of 0.25%



Products are also available as Consumer Buy-to-Let mortgages

Max LTV	65%	70%	75%
Max Loan Size	Loans up to £1,500,000	Loans up to £1,000,000	Loans up to £1,000,000
5 Year Fixed	4.19%	4.29%	4.39%
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	BBR* + 4.99%
ERC	5 Year Fixed: 5% / 4% 10% overpayment per	o / 3% / 2% / 1% mitted on a lump sum b	pasis per annum
Application Fee	£150		
Arrangement Fee	5 Year Fixed: 2.00%  Fee can be added above LTV subject to total loan not exceeding £1.5 million. Rent DSCR must cover loan and added fee.		
Rental Calculation (Based on pay rate for 5 year Fixed plans)	Rental Calculation - Excluding HMO & MUFBs Individual Basic Rate Taxpayer - 125% Limited Companies/LLPs - 125% Individual Higher and Additional Rate Taxpayers - 140%  HMO and MUFB Individual Basic Rate Taxpayer - 135% Limited Companies/LLPs - 135% Individual Higher and Additional Rate Taxpayers - 140%		

<sup>\*</sup>Subject to a BBR floor of 0.25%

## W2 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No unsatisfied defaults over £500 within the last 36 months	No unsatisfied CCJ's over £500 within the last 36 months	None in the last 24 months	Maximum status 1 on any account in 12 months (more than one instance permitted)	None in the last 72 months



# Specialist Range

# Holiday Lets W1

## First Charge

Products are also available as Consumer Buy-to-Let mortgages

#### Specialist Range

Designed to finance houses, leasehold flats and maisonettes including new build properties through limited company SPV or personal names, MUFB, above or next to commercial, Expat. Does not include HMO.

Max LTV	75%
Max Loan Size	Loans up to £750k
5 Year Fixed	4.14%
Reversion rate	BBR* + 4.99%
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1%
	10% overpayment permitted on a lump sum basis per annum
Application Fee	£150
Arrangement Fee	5 Year Fixed: 2.00%  Fee can be added above LTV subject to total loan not exceeding £1.5 million. Rent DSCR must cover loan and added fee.
Rental Calculation (Based on pay rate for 5 year Fixed plans)	Rental Calculation - Excluding MUFBs Individual Basic Rate Taxpayer – 125% Limited Companies/LLPs – 125% Individual Higher and Additional Rate Taxpayers – 140%  MUFB Individual Basic Rate Taxpayer – 135% Limited Companies/LLPs – 135% Individual Higher and Additional Rate Taxpayers – 140%

<sup>\*</sup>Subject to a BBR floor of 0.25%

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months

Any Default/CCJ under £500 ignored whether satisfied or unsatisfied

We lend on properties with no occupancy restrictions that have valuer confirmation that demand exists on an AST basis. Lending amount available is calculated based on AST rental value.



Products are also available as Consumer Buy-to-Let mortgages

Max LTV	65%	75%	
Max Loan Size	Loans up to £750k	Loans up to £750k	
5 Year Fixed	3.84%	4.04%	
Reversion rate	BBR* + 4.99%	BBR* + 4.99%	
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1%		
	10% overpayment permitted on a lump sum b	pasis per annum	
Application Fee	£150		
Arrangement Fee	5 Year Fixed: 2.00%		
	Fee can be added above LTV subject to total loan not exceeding $\mathfrak L1.5$ million. Rent DSCR must cover loan and added fee.		
Rental Calculation (Based on pay rate for 5 year Fixed plans)	Rental Calculation - Excluding HMO & MUFBs Individual Basic Rate Taxpayer - 125% Limited Companies/LLPs - 125% Individual Higher and Additional Rate Taxpayers - 140%  HMO and MUFB Individual Basic Rate Taxpayer - 135% Limited Companies/LLPs - 135% Individual Higher and Additional Rate Taxpayers - 140%		

<sup>\*</sup>Subject to a BBR floor of 0.25%

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months

Any Default/CCJ under £500 ignored whether satisfied or unsatisfied

We consider cases from EEA area and Non-EEA areas( by referral). Applicants should own at least 1 UK property.

# Limited Edition -Large HMO & MUFB Specialist





## First Charge

Products are also available as Consumer Buy-to- Let mortgages

Max LTV	75%	
Max Loan Size	£1.5 million	
Min Loan Size	£200k	
5 Year Fixed	3.94%	
Reversion rate	BBR* + 4.99%	
ERC	5 Year Fixed: 5% / 4% / 3% / 2% / 1%	
	10% overpayment permitted on a lump sum basis per annum	
Application Fee	£150	
Arrangement Fee	5 Year Fixed: 1.75%	
	Fees can be added above LTV. Rent DSCR must cover loan and added fee.	
Rental Calculation (Based on pay rate for 5 year Fixed plans)	HMO and MUFB Individual Basic Rate Taxpayer – 135% Limited Companies/LLPs – 135% Individual Higher and Additional Rate Taxpayers – 140%	

<sup>\*</sup>Subject to a BBR floor of 0.25%

Property Types	HMO - 7-10 bedrooms (please refer prior to submission)
considered	MUFB - 7-10 units (please refer prior to submission)

#### W1 Product Criteria

Defaults	CCJs	Missed mortgage / secured payments	Unsecured arrears	Bankruptcy / IVA
No defaults over £500 within the last 72 months	No CCJ's over £500 within the last 72 months	None in the last 36 months	0 in 6 months  Worst status 1 in 12 months (Max. 1 instance)  Worst status 2 in 24 months	None in the last 72 months

# Valuation Fees

We will obtain an independent valuation of the property using our approved panel of valuers. The applicable fee must be paid prior to any instruction taking place.

Single BTL / Single Airbnb / Single Holiday Let		
Valuation	Fee including VAT	
Up to £150,000	£230	
£ 150,001 - £200,000	£255	
£ 200,001 - £250,000	£285	
£ 250,001 - £300,000	£340	
£ 300,001 - £400,000	£395	
£ 400,001 - £500,000	£450	
£ 500,001 - £600,000	£510	
£ 600,001 - £700,000	£560	
£ 700,001 - £800,000	£640	
£ 800,001 - £900,000	£700	
£ 900,001 - £1,000,000	£790	
£1,000,001 - £1,200,000	£895	
£1,200,001 - £1,400,000	£1,050	
£1,400,001 - £1,600,000	£1,205	
£1,600,001 - £1,800,000	£1,410	
£1,800,001 - £2,000,000	£1,670	
Above £2,000,000	By Agreement	

Revaluation	Fee including VAT
Up to £250,000	£200
£250,001 - £500,000	£250
£500,001 - £700,000	£400
£700,001 – £1,000,000	£500
£1,000,001 - £1,200,000	£600
£1,200,001 - £1,400,000	£720
£1,400,001 - £1,600,000	£840
£1,600,001 - £1,800,000	£970
Above £1,800,000	By Agreement
Re-inspections	£135
Re-inspections: Self-Build	£160

HMOs up to 6 bedrooms		
Valuation	Fee including VAT	
Up to £150,000	£550	
£150,001 - £300,000	£580	
£300,001 - £400,000	£650	
£400,001 - £500,000	£750	
£500,001 - £600,000	£790	
£600,001 - £700,000	£860	
£700,001 - £800,000	£930	
£800,001 - £900,000	£1,000	
£900,001 - £1,000,000	£1,090	
Above £1,000,000	By Agreement	
HMOs 7-10 bedrooms	By Agreement	
Transcriptions	By Agreement	
Re-inspections	By Agreement	
Revaluations	By Agreement	

MUED	
MUFB	
Valuation	Fee including VAT
Up To £200,000	£875
£200,001 - £250,000	£950
£250,001 - £300,000	£1,025
£300,001 - £400,000	£1,200
£400,001 - £500,000	£1,325
£500,001 - £600,000	£1,450
£600,001 - £700,000	£1,575
£700,001 - £800,000	£1,700
£800,001 - £900,000	£1,825
£900,001 - £1,000,000	£1,950
£1,000,001 - £1,250,000	£2,250
Above £1,250,000	By Agreement
Transcriptions	By Agreement

Fees where there are multiple properties on one title are by agreement

By Agreement

By Agreement

Re-inspections

Revaluations

• Fees for MUFBs with more than 10 units are by agreement

# Legal Process

#### Fast Track Remortgage Service

Our Fast Track service is designed to speed up the completion process - and at the same time minimise the costs incurred by your client.

This is because for qualifying applicants, there is no need for them to appoint their own legal representation.

#### How does it work?

Our solicitors will act on behalf of West One during the remortgage process and will disburse the loan proceeds and complete the loan transaction.

#### Does my client need Independent Legal Advice?

There will be some instances where independent legal advice will be required, e.g. generally, where an applicant is over 70 years old or when personal guarantees are required. We will notify you during the underwriting process when such advice is needed.

#### What fees are payable for Fast Track?

Property Value	Fee incl VAT
Up to £200,000	£500
£200,001 to £500,000	£600
£500,001 to £750,000	£700
£750,001 to £1,000,000	£800
£1,000,001 to £1,250,000	£900
£1,250,001 to £1,500,000	£1,000
£1,500,001 to £1,750,000	£1,100
£1,750,001 to £2,000,000	£1,200
Over £2,000,000	Upon referral

# Who is eligible for Fast Track?

- ✓ Loans up to £750,000
- Remortgages (unencumbered properties are not eligible)
- ✓ Individuals and simple UK SPVs
- Standard property types and HMOs only
- Standard current mortgage only (no bridging finance)

#### In all cases we will need:

- up to date redemption figure from the existing lender(s) which confirm they will remove their charge(s) over the security address upon receipt of redemption funds
- A copy of the buildings insurance policy, with the interest of West One Secured Loans Limited as mortgagee noted or all mortgagees interests are noted in the case of leasehold block policies
- Copies of valid gas and/or electrical safety certificates
- The original signed mortgage deed

#### For Limited Companies / SPVs:

- In addition to the above, we will also require the following documents:
- A copy of Memorandum and Articles of Association. Our solicitors will need to confirm that by entering into this mortgage, the Limited Company is not acting outside or beyond the limitations of its Memorandum and Articles of Association or other applicable constitutional documents.
- A copy of the appropriate Board Minutes authorising the company to enter into the remortgage transaction, and delegate the necessary authority to whichever Director(s) is/are to sign the loan documentation.
- Personal Guarantees for all Directors or controlling Shareholders will be required prior to completion of the remortgage.
   Please note that Independent Legal Advice will be required for all persons providing a Personal Guarantee

#### **Dual Representation**

#### What does dual representation mean?

We have 4 panel firms that act on both our and your clients behalf. TWM, Blacks, Paris Smith and Flahive. Please contact broker support for additional details on these firms.

#### Who is eligible for Dual Representation?

Dual Representation is available to any applicant who does not qualify for our Fast Track service:

#### What fees are payable for Dual Representation?

Gross Loan Amount	Fee	Limited Company Loan (additional Fee)
Up to £200,000	£650	£100
£200,001 to £300,000	£700	£100
£300,001 to £400,000	£750	£100
£400,001 to £500,000	£850	£100
£500,001 to £700,000	£950	£100
£700,001 to £900,000	£1,050	£150
£900,001 to £1,000,000	£1,100	£150
£1,000,001 to £1,250,000	£1,350	£150
£1,250,001 to £1,500,000	£1,500	£150
£1,500,001 to £1,750,000	£1,650	£150
£1,750,001 to £2,000,000	£1,900	£150
Over £2,000,000	Upon referral	

Please note: above fees exclude VAT and Disbursements

#### Separate Legal Representation

Both the applicant and West One will have Separate Legal Representation. This service is available to applicants where either Fast Track is not available, or Dual Representation is not required.

#### Requirements

The applicant will need to be represented by their own Solicitor. Please note that the firm should have at least 2 SRA partners and be registered with the Law Society. Our solicitor will forward the Mortgage Offer and Deed directly to the applicant's solicitor.

#### What fees are payable for Separate Legal Representation?

Gross Loan Amount	Fee	Limited Company Loan (additional Fee)
Up to £200,000	£500	£100
£200,001 to £300,000	£550	£100
£300,001 to £400,000	2600	£100
£400,001 to £500,000	£700	£100
£500,001 to £700,000	2800	£150
£700,001 to £900,000	2900	£150
£900,001 to £1,000,000	£950	£150
£1,000,001 to £1,250,000	£1,200	£150
£1,250,001 to £1,500,000	£1,350	£150
£1,500,001 to £1,750,000	£1,500	£150
£1,750,001 to £2,000,000	£1,750	£150
Over £2,000,000	Upon referral	

#### Please note:

- The above fees exclude VAT and Disbursements.
- The above fees are those charged by West One's solicitor and the applicants will also have to pay fees charged by their own solicitor.



# How to submit your case

# How to submit your business to West One Buy-to-Let

- 1 Click on the below link <a href="https://www.westoneloans.co.uk/buy-to-let-mortgages">https://www.westoneloans.co.uk/buy-to-let-mortgages</a>
- We will make contact with you to ask a few more questions about you and your company.
- 3 You will receive an email giving you access to our broker portal which enables you to
  - a. Input client and security details
  - b. Undertake a soft footprint credit search
  - c. Select a product and generate an illustration and decision in principle.
  - d. Submit a case to be underwritten via our casehub system
  - e. Full case tracking
- Pay the Application fee of £150 and the valuation fee by card payment or bank transfer.

Please contact us if you are unsure of the most appropriate submission route for your cases.

Please email our support desk on btlbrokersupport@westoneloans.co.uk or call 0333 1234556

## Full case visibility from point of sale

#### **Broker Portal**



Instant decision in principle and illustration at point of sale



Submit applications online via portal

#### Case Hub



Submit all supporting documents for your application



Direct messaging with the underwriter

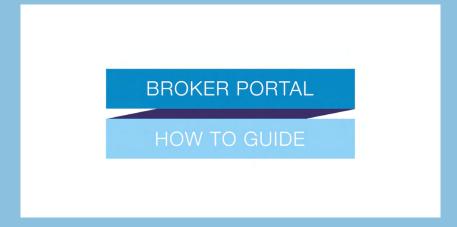


Instant notifications and case updates



Full case tracking function

### Broker Portal - Guide video



How to Guide video on our website



or SCAN ME!

# Contact us for more information

Email: btlbrokersupport@westoneloans.co.uk

Phone: 0333 1234556 | www.westoneloans.co.uk



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